

## Curriculum Vitae

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Name: Shinobu Kitayama                      Birthdate: March 9, 1957  
 Birthplace: Shizuoka, Japan                      Area: Socio-cultural Psychology

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### Education

Kyoto University, 1975-1979; B.A., 1979  
 Kyoto University, 1979-1981; M.A., 1981  
 University of Michigan, 1982-1987; Ph.D., 1987

### Honors

1982-1984	Fulbright scholarship
1995-1996	Fellow, Center for Advanced Study on Behavioral Sciences
2001	Fellow, Russell Sage Foundation (declined)
2003	Fellow, American Psychological Society
2006	Honorable mention, Otto Klineberg Intercultural and International Relations Award for "Voluntary settlement and the spirit of independence: Evidence from Japan's northern frontier" by Kitayama, Ishii, Takemura, & Ramaswamy, <i>Journal of Personality and Social Psychology</i> , 2006.
2007	Distinguished Visiting Professor, Doshisha University, Japan.
2008-2009	Fellow, Center for Advanced Study on Behavioral Sciences, Stanford, California
2009	Fellow, Society for Experimental Social Psychology.
2010	John Simon Guggenheim Fellowship
2010	Scientific impact award, Society for Experimental Social Psychology
2011	Earnest R. Hilgard Visiting Professorship, Stanford University
2011-Present	Robert B. Zajonc Collegiate Professorship, University of Michigan
2012-	Fellow, American Academy of Arts and Sciences (inducted in 2012)
2015	Japanese Psychological Association award for distinguished scientific contribution.
2017	Distinguished achievement award for advancing cultural psychology, Society

2018 for Personality and Social Psychology  
Society for Personality and Social Psychology, Career contribution award.  
2019 Alexander von Humboldt Foundation Research Award  
2019 Fellow, Russell Sage Foundation  
2020 President, Association for Psychological Science

Citations (based on Google Scholar, May 2020)

Sum of the times cited: 62244  
H-index: 82  
i10 index: 195

### Professional Experience

Assistant to Associate Professor, University of Oregon, 1988-1993  
Associate Professor, Kyoto University, 1993-2003  
Fellow, Center for Advanced Study in Behavioral Sciences, 1995-1996  
Visiting Associate Professor to Visiting Professor, Committee on Human Development,  
University of Chicago, 2000-2003  
Professor of Psychology, University of Michigan, 2003-present  
Faculty Associate, Research Center for Group Dynamics, University of Michigan, 2003-2009  
Research Professor, Research Center for Group Dynamics, University of Michigan, 2009-  
present  
Visiting Professor, INSEAD, 2010, fall  
Ernest Hilgard Visiting Professor, Stanford University, May 2011  
Robert B. Zajonc Collegiate Professor of Psychology, University of Michigan, 2011-present  
Visiting Professor, Stanford University, February, 2016

### Teaching Experience and Interests

Social Psychology  
Cultural Psychology  
Cultural Neuroscience  
Emotion and Culture

### Research Interests

Cultural Psychology (Culture and self; Mutual influences of socio-cultural contexts and  
psychological processes including cognition, emotion, and motivation, with particular  
emphasis on culture, ethnicity, and gender; Social versus personal representations of  
cultural values)

Cultural neuroscience (Physiological and brain measures in different cultural contexts)

### Editorial Work

Editor: Journal of Personality and Social Psychology: Attitudes and Social  
Cognition (2017-2021)  
Personality and Social Psychology Bulletin (2008-2012)  
Associate Editor: Personality and Social Psychology Bulletin (2005-2008)

Frontiers in Cultural Psychology (2009-present)  
Journal of Personality and Social Psychology (2014-2016)

Editorial Board: Journal of Personality and Social Psychology  
Emotion  
Journal of Applied Developmental Psychology  
Journal of Cross-Cultural Psychology  
Asian Journal of Psychology

Occasional Reviews: Journal of Personality and Social Psychology  
Journal of Experimental Social Psychology  
Journal of Abnormal Psychology  
Psychological Review  
Proceedings of National Academy of Science  
Child Development  
Cognition and Emotion  
Developmental Psychology  
Psychological Bulletin  
Social Psychology Quarterly  
Motivation and Emotion  
Personality and Social Psychology Bulletin  
National Science Foundation (grant review)  
National Institute of Mental Health (grant review)

#### Committee Services

- 1993 Socio-cultural influence subcommittee in the National Institute of Mental Health task force on behavioral sciences
- 1995 Regional representative (East Asia), Internal Association of Cross-Cultural Psychology
- 2005-2012  
Director, Culture and Cognition Program
- 2005- Member, Committee for International Relations in Psychology, American Psychological Association.
- 2008- Executive Committee member, International Society for Self and Identity
- 2008 Executive Committee member, Research Center for Group Dynamics, University of Michigan
- 2008 Chair, Career award selection committee, Society for Self and Identity
- 2009. Augmented Executive Committee member, Psychology
- 2009- Mentoring Committee for Ethan Kross
- 2010-2019  
Social Psychology Area Chair
- 2020 President, Association for Psychological Science

#### Publications

#### Chapters in Books

Kitayama, S., & Burstein, E. (1989). The relation between opinion and memory: Distinguishing between associative density and structural centrality. In J. Bassili (Ed.),

*On-line cognition in person perception.* Erlbaum.

- Markus, H. R., & Kitayama, S. (1991). Cultural variation in the self-concept. In G. R. Goethals & J. Strauss (Eds.), *Multidisciplinary perspectives on the self.* (pp. 18-48). New York: Springer-Verlag.
- Kitayama, S., & Burnstein, E. (1994). Social influence, persuasion, and group decision making. In T. C. Brock, & S. Shavitt (Eds.), *Psychology of persuasion.* Needham Heights, MA: Allyn & Bacon.
- Burnstein, E., Kitayama, S., & Abboushi, M. (1994). How the mind preserves the image of the enemy: The mnemonics of Soviet-American relations. In W. Zimmerman (Ed.), *Alternative approaches to world conflict.* The University of Michigan Press.
- Kitayama, S. & Howard, S. (1994). Affective regulation of perception and cognition. In P. M. Niedenthal, P., & S. Kitayama (Eds.), *The heart's eye: Emotional influences in perception and attention.* Academic Press.
- Kitayama, S., & Markus, H. (1994). Cultural variations of self: Some consequences on cognition, emotion, and motivation. In D. Matsumoto (Ed.), *Revising psychology: A cross-cultural introduction.* Brooks/Cole.
- Kitayama, S., & Markus, H. R. (1994). Cultural Psychology and Emotion Research. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion.* American Psychological Association.
- Markus, H., & Kitayama, S. (1994). The cultural construction of self and emotion: Implications for social behavior. In Kitayama, S., & Markus, H. (Eds.), *Culture and emotion.* American Psychological Association.
- Kitayama, S., Markus, H. R., & Matsumoto, H. (1995). Culture, self, and emotion: A cultural perspective on self-conscious emotions. In J. P. Tangney, & K. W. Fisher (Eds.), *Shame, guilt, embarrassment, and pride: Empirical studies of self-conscious emotions* (pp. 439-464). Guilford Press.
- Kitayama, S., Markus, H. R., & Lieberman, C. (1995). The collective construction of self-esteem: Implications for culture, self, and emotion. In J. Russell, J. Wellenkamp, T. Manstead, & J.M. F. Dols (Eds.). *Everyday conceptions of emotion.* Dordrecht, The Netherlands: Kluwer Academic Press.
- Kitayama, S., & Markus, H. R. (1996). Construal of self as cultural frame: Implications for internationalizing psychology. In N. R. Goldberger & J. B. Veroff (eds.), *The culture and psychology reader.* New York University Press. (pp. 366-383).
- Markus, H. R., Kitayama, S., & Heiman, R. J. (1996). Culture and "basic" psychological principles. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social Psychology: Handbook of basic principles.* New York: Guilford.
- Kitayama, S. (1997). Affective influence in perception: Some implications of the amplification model. In G. Matthews (Ed.), *Cognitive science perspectives in personality and emotion.* (pp. 193-258)
- Kitayama, S. (1997). What is cultural psychology? In K. Kashiwagi, S. Kitayama, & H.

- Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Kitayama, S., & Masuda, T. (1997). The cultural mediation model of social inference: A cultural psychological analysis of correspondence bias. In K. Kashiwagi, S. Kitayama, & H. Azuma (Eds.), *Cultural psychology: Theory and empirical research*. Tokyo: Tokyo University Press. (in Japanese)
- Markus, H. R., Mullally, P. R., & Kitayama, S. (1997). Selfways: Diversity in modes of cultural participation. In U. Neisser & D. Jopling (Eds.), *the conceptual self in context* (pp. 13-60). New York: Cambridge University Press.
- Fiske, A. R., Kitayama, S., Markus, H. R., & Nisbett, R. E. (1998). The social matrix of social psychology. In D. Gilbert et al. (Eds.), *Handbook of Social Psychology*. NY: McGraw Hill. (pp. 915-981)
- Kitayama, S., & Markus, H. R. (1999). Yin and yang of the Japanese self: The cultural psychology of personality coherence. In D. Cervone & Y. Shoda (Eds.), *The coherence of personality: Social cognitive bases of personality consistency, variability, and organization*. NY: Guilford. (pp. 242-302)
- Kitayama, S. (2000). Cultural variations in cognition: Implications for aging research. In P.C. Stern & L.L. Cartensen (eds.), *The aging mind: Opportunities in cognitive research* (pp. 218-237). Washington, D. C.: National Academy Press.
- Kitayama, S., & Markus, H. R. (2000). The pursuit of happiness and the realization of sympathy: Cultural patterns of self, social relations, and well-being. In E. Diener & Suh, E. (ed.). *Subjective well-being across Cultures*. Cambridge, MA: MIT Press.
- Uchida, Y., & Kitayama, S. (2000). Implicit Self-Attachment in Japan: An Examination with an implicit association test. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.
- Ishii, K., & Kitayama, S. (2000). Spontaneous attention to emotional speech in Japan and the United States. In G. Hatano et al. (Eds.), *Affective minds*. Oxford: Elsevier Science.
- Kitayama, S. (2001). Culture and emotion. In N. J. Smelser and P. B. Baltes (Eds.), *International encyclopedia of the social and behavioral sciences*. Elsevier Science.
- Kitayama, S. (2002). Cultural psychology of the self: A renewed look at independence and interdependence. In *Psychology at the turn of the millennium* (vol. 2, pp. 305-322).
- Markus, H. R., & Kitayama, S. (2004). Models of agency: Sociocultural diversity in the construction of action. In V. Murphy-Berman & J. J. Berman (Eds), *Cross-cultural differences in perspectives on the self: Nebraska symposium on motivation (Vol. 49)* (pp. 1-57). Lincoln, University of Nebraska Press.
- Kitayama, S., & Duffy, S. (2004). Cultural competence—Tacit, yet fundamental: Self, social relations, and cognition in the US and Japan. In R. J., Sternberg, & E. L. Grigorenko, (Eds.), *Culture and competence* (pp. 55-87). Washington, DC: American Psychological Association.
- Kitayama, S., Karasawa, M., & Mesquita, B. (2004). Collective and personal processes in

- regulating emotions: Emotion and self in Japan and the U.S. In P. Philippot and R. S. Feldman (Eds.), *The regulation of emotion* (pp. 251-273). Hillsdale, New Jersey: Lawrence Erlbaum.
- Kitayama, S., & Uchida, Y. (2005). Interdependent agency: An alternative system for action. In R. Sorrentino, D. Cohen, J. M. Ison, & M. P. Zanna (eds.), *Culture and social behaviour: The Ontario symposium* (Vol. 10, pp. 165-198). Mahwah, NJ: Erlbaum.
- Kitayama, S. (2006). Does self-esteem equally matter across cultures? In M. H. Kernis (Ed.), *Self-esteem issues and answers: A sourcebook on current perspectives*. NY: Psychology Press.
- Kitayama, S., Duffy, S., & Uchida, Y. (2006). Self as mode of being. In S. Kitayama & D. Cohen (Eds.), *Handbook of cultural psychology* (pp. 136-174). New York: Guilford Press.
- Morling, B., & Kitayama, S. (2007). Culture and motivation. In J. Shah & W. Gardner (Eds.), *Handbook of Motivation Science*, pp. 417-432. New York: Guilford.
- Kitayama, S., Uchida, Y., & Niiya, Y. (2007). Culture and emotion: Focusing on the contemporary Japan. In K. Fujita (Ed). *Affective Science*. Kyoto University Press. (in Japanese).
- Kitayama, S., & Imada, T. (2008). Defending cultural self: A dual-process model of agency. In T. Urdan & M. Maehr (Eds.), *Advances in Motivation and Achievement, Vol. 15* (pp. 171-207). Elsevier Press.
- Kitayama, S., & Imada, T. (2010). Implicit independence and interdependence: A cultural task analysis. In L. Feldman Barrett, E. Smith, & B. Mesquita (Eds.), *The mind in context* (pp. 174-200). New York, Guilford Press.
- Kitayama, S., & Park, H. (2010). Perceiving through culture: The socialized attention hypothesis. In N. Ambady, K. Nakayama, S. Shimojo and R. B. Adams, Jr. (Eds.), *Social Vision*. Oxford University Press.
- Kitayama, S., & Bowman, N. (2010). Psychological consequences of settlement in the frontier: Evidence and implications. In M. Schaller, A. Norenzayan, S. J. Heine, T. Yamagishi, & T. Kameda (Eds.), *Culture and evolution*. Mahwah, NJ: Lawrence Erlbaum.
- Kitayama, S., & Park, J. (2013). Culture and the self: Implications for consumer behavior. In A. A. Rubio & R. W. Beck (Eds.), *The Routledge companion to identity and consumption* (pp. 5-20). London and New York: Loutledge, Taylor & Francis Group.
- Kitayama, S., Varnum, M. E. W., & Sevincer, A. T. (2013). The frontier: Voluntary settlement and cultural change. In A. Cohen (Ed.), *New directions in the psychology of culture*. American Psychological Association.
- Ryff, C. D., Love, G. D., Miyamoto, Y., Markus, H. R., Curhan, K. B., Kitayama, S., Park, J., Kawakami, N., Kan, C., & Karasawa, M. (2014). Culture and the promotion of well-being in East and West: Understanding varieties of attunement to the surrounding context. In G. A. Fava & C. Ruini (Eds.), *Increasing psychological well-being in clinical and education settings: Interventions and cultural contexts*. New York: Springer.  
doi:10.1007/978-94-017-8669-0

- Kitayama, S., Tompson, S., & Chua, H. F. (2014). Cultural neuroscience of choice justification. In J. Forgas & E. Harmon-Jones, *Control within: Motivation and its regulation. Sydney Symposium*. (pp. 313–330). New York: Psychology Press.
- Ryff, C. D., Love, G. D., Miyamoto, Y., Markus, H. R., Curhan, K. B., Kitayama, S., et al. (2014). Culture and the Promotion of Well-being in East and West: Understanding Varieties of Attunement to the Surrounding Context. In G. A. Fava & C. Ruini, *Increasing Psychological Well-being in Clinical and Educational Settings* (Vol. 8, pp. 1–19). Dordrecht: Springer Netherlands. doi:10.1007/978-94-017-8669-0\_1
- Kitayama, S., & Huff, S. (2014). Cultural neuroscience: Connecting culture, brain, and genes. In R. Scott & S. Kosslyn (Eds.), *Emerging Trends in the Social and Behavioral Sciences*. Hoboken, NJ: John Wiley and Sons.
- Kitayama, S., Park, J., & Cho, Y.-H. (2015). Culture and neuroplasticity. In M. J. Gelfand, C. Y. Chiu, & Y.-Y. Hong, *Advances in Culture and Psychology* (vol. 5). Oxford University Press.
- Park, J., & Kitayama, S. (2018). Anger expression and health: The cultural moderation hypothesis. In P. Carol D Ryff & R. F. Krueger (Eds.), *Oxford Handbook of Integrated Health Science*. Oxford University Press.
- Kitayama, S., Varnum, M.E.W., & Salvador, CM (2019). Cultural neuroscience. In D. Cohen & S. Kitayama (Eds.), *The Handbook of Cultural Psychology*, 2nd Edition. Guilford.
- Sevincer, A. T., Varnum, M. E. W., & Kitayama, S. (2019). The modern land of opportunity: Cosmopolitan cities attract independent immigrants. In N. Kakabadse & N. Mouraviev (Eds.), *Entrepreneurship and Global Cities: Diversity, Opportunity and Cosmopolitanism*. New York: Routledge.
- Kitayama, S., & Yu, Q. (2020). Mutual Constitution of Culture and the Mind: Insights from Cultural Neuroscience. In L. J. Kirmyaer, C. M. Worthman, & S. Kitayama (Eds). *Culture, mind, and brain: Emerging concepts, models, and applications*. Cambridge University Press.

### Books

- Niedenthal, P., & Kitayama, S. (Eds., 1994). *The Heart's Eye: Emotional Influences in Perception and Attention*. Academic Press.
- Kitayama, S., & Markus, H. R. (Eds., 1994), *Emotion and culture: Empirical investigations of mutual influences*. American Psychological Association.
- Kashiwagi, K., Kitayama, S., & Azuma, H. (Eds. 1997). *Cultural psychology: Theory and empirical research*. The University of Tokyo Press. (in Japanese)
- Kitayama, S. (1998). *Self and emotion: A cultural psychological view*. Kyouritsu syuppan. (in Japanese).
- Kitayama, S., & Cohen, D. (2007). *Handbook of cultural psychology*. New York: Guilford Press.

Cohen, D., & Kitayama, S. (2019). Handbook of cultural psychology, the 2<sup>nd</sup> edition. New York: Guilford Press.

Kirmyaer, L. J., Worthman, C. M., & Kitayama, S. (2020). Culture, mind, and brain: Emerging concepts, models, and applications. Cambridge University Press.

### Articles

Kitayama, S. (1979). An approach to majority-minority relations from the point of view of intergroup interactions. *Japanese Psychological Review*, 22, 429-448.

Kitayama, S. (1981). Effects of intergroup relations upon status of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 21, 25-34.

Kitayama, S. (1983). Majority-minority relations in a changing context. *Japanese Psychological Research*, 25, 164-169.

Kitayama, S. (1984). The influence of a minority within a group. *Japanese Journal of Experimental Social Psychology*, 23, 97- 105.

Kitayama, S., & Burnstein, E. (1988). Automaticity in conversations: An examination of the mindlessness hypothesis. *Journal of Personality and Social Psychology*, 54, 219-224.

Kitayama, S. (1990). Interaction between affect and cognition in word perception. *Journal of Personality and Social Psychology*, 58, 209-217.

Markus, H., & Kitayama, S. (1991). Culture and the self: Implications for cognition, emotion, and motivation. *Psychological Review*, 98, 224-253.

\*One of the most frequently cited article in the behavioral sciences with the citation count = 9282 (as of October 2012, Google Scholar)

\*\*The 4<sup>th</sup> most frequently cited article in the history of *Psychological Review*

\*\*Identified by Patricia Devine and Amanda Brodish (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology

Kitayama, S. (1991). Impairment of perception by positive and negative affect. *Cognition and Emotion*, 5, 255-274.

Kitayama, S. (1992). Some thoughts on the cognitive-psychodynamic self from a cultural perspective. (A peer commentary) *Psychological Inquiry*, 3, 41-44.

Markus, H. R., & Kitayama, S. (1994). A collective fear of the collective: Implications for selves and theories of selves. *Personality and Social Psychology Bulletin*, 20, 568-579.

Burnstein, E., Crandall, C., & Kitayama, S. (1994). Some neo-Darwinian decision rules for altruism: Weighing cues for inclusive fitness as a function of the biological importance of the decision. *Journal of Personality and Social Psychology* 67, 773-789.

Kitayama, S. (1994). Cultural views of self and psychological processes. *Research in Social Psychology*, 10, 153-167. (in Japanese)

Kitayama, S., & Masuda, T. (1995). Reappraising cognitive appraisal from a cultural



- perspective. *Psychological Inquiry*, 217-223.
- Kitayama, S., Takagi, H., & Matsumoto, H. (1995). Cultural psychology of Japanese self: I. Causal attribution of success and failure. *Japanese Psychological Review*, 38, 247-280. (in Japanese)
- Kitayama, S., & Karasawa, M. (1995). Self: A cultural psychological perspective. *Japanese Journal of Experimental Social Psychology*, 35, 133-163. (in Japanese)
- Kitayama, S. (1996). Remembrance of emotional speech: Enhancement and impairment of verbal incidental memory by emotional voice. *Journal of Experimental Social Psychology* 32, 289-308.
- Kitayama, S., & Karasawa, M. (1996). Cultural psychology of emotion. In *Advancement of Child Psychology*, 35, 272-302. (in Japanese)
- Kitayama, S., & Karasawa, M. (1997). Implicit self-esteem in Japan: Name letters and birthday numbers. *Personality and Social Psychology Bulletin*, 23, 736-742.
- Kitayama, S., Markus, H. R., Matsumoto, H., Norasakkunkit, V. (1997). Individual and collective processes in the construction of the self: Self-enhancement in the United States and self-criticism in Japan. *Journal of Personality and Social Psychology*, 72, 1245-1267.
- \*Identified by Susan Fiske (2003, *Psychological Inquiry*, 3&4, 196-202) as a modern classic in social psychology
- Markus, H. R., & Kitayama, S. (1998). The cultural psychology of personality. *Journal of Cross-Cultural Psychology*, 29, 32-61.
- Kitayama, S. (1999). Toward a fruitful dialogue on culture and psychology: Comments on Takano and Osaka (1997). *Cognitive Studies*, 6, 106-114. (in Japanese).
- Heine, S. J., Lehman, D. R., Markus, H. R., & Kitayama, S. (1999). Is there a universal need for positive self-regard? *Psychological Review*, 106, 766-794.
- Kitayama, S., Markus, H. R., & Kurokawa, M. (2000). Culture, emotion, and well-being: Good feelings in Japan and the United States. *Cognition and emotion*, 14, 93-124.
- Kitayama, S. (2000). Collective Construction of the Self and Social Relations: A Rejoinder and Some Extensions (invited commentary on Rothbaum, F., Pott, M., Azuma, H., Miyake, K., & Weisz, J., The development of close relationships in Japan and the US: Paths of symbiotic harmony and generative tension). *Child Development*, 71, 1143-1146.
- Kitayama, S., & Miyamoto, Y. (2000). Cultural psychology and macroscopic comparisons between East and West: Significance and empirical findings. *Japanese Psychological Review*, 43, 57-81. (in Japanese).
- Heine, S. J., Kitayama, S., Lehman, D. R., Takata, T., Ide, E., Lueng, C., & Matsumoto, H. (2001). Divergent Consequences of Success and Failure in Japan and North America: An Investigation of Self-Improving Motivations and Malleable Selves. *Journal of Personality and Social Psychology*, 81, 599-615.
- Heine, S. J., Kitayama, S., & Lehman, D. R. (2001). Cultural differences in self-evaluation:

- Japanese readily accept negative self-relevant information. *Journal of Cross-Cultural Psychology* 32, 434-443.
- Uchida, Y., & Kitayama, S. (2001). Development and validation of a sympathy scale. *Japanese Journal of Psychology*, 72, 275-282.
- Kitayama, S., & Ishii, K. (2002). Word and voice: Spontaneous attention to emotional utterances in two languages. *Cognition and Emotion*, 16, 29-60.
- Morling, B., Kitayama, S., & Miyamoto, Y. (2002). Cultural practices emphasize influence in the US and adjustment in Japan. *Personality and Social Psychology Bulletin*, 28, 311-323.
- Kitayama, S. (2002). Cultural and basic psychological processes—Toward a system view of culture: Comment on Oyserman et al. (2002). *Psychological Bulletin*, 128, 189-196.
- Ishii, K., & Kitayama, S. (2002). Processing of emotional utterances: Is vocal tone really more significant than verbal content in Japanese? *Cognitive Studies*, 9, 67-76.
- Miyamoto, Y., & Kitayama, S. (2002). Cultural variation in correspondence bias: The critical role of attitude diagnosticity. *Journal of Personality and Social Psychology*, 83, 1239-1248.
- Ishii, K., Reyes, J. A., & Kitayama, S. (2003). Spontaneous attention to word content versus emotional tone: Differences among three cultures. *Psychological Science*, 14, 39-46.
- Kitayama, S., Duffy, S., Kawamura, T., & Larsen, J. T. (2003). A cultural look at New Look: Perceiving an object and its context in two cultures. *Psychological Science*, 14, 201-206.
- Morling, B., Kitayama, S., & Miyamoto, Y. (2003). American and Japanese women use different coping strategies during normal pregnancy. *Personality and Social Psychology Bulletin*, 29, 114-128.
- Kitayama, S., & Uchida, Y. (2003). Explicit self-criticism and implicit self-regard: Evaluating self and friend in two cultures. *Journal of Experimental Social Psychology*, 39, 476-482.
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- Kitayama, S., Snibbe, A. C., Markus, H. R., & Suzuki, T. (2004). Is there a “free” choice? Self and dissonance in two cultures. *Psychological Science*, 14, 527-533.
- Masuda, T., & Kitayama, S. (2004). Perceiver-induced constraint and attitude attribution in Japan and the US: A case for culture-dependence of correspondence bias. *Journal of Experimental Social Psychology*, 40, 409-416.
- Uchida, Y., Norasakkunkit, V., & Kitayama, S. (2004). Cultural constructions of happiness: Theory and evidence. *Journal of Happiness Studies*, 5, 223-239.
- Hoshino-Browne, E., Zanna, A. S., Spencer, S. J., Zanna, M. P., Kitayama, S., & Lackenbauer, S. (2005). On the cultural guises of cognitive dissonance: The case of Easterners and Westerners. *Journal of Personality and Social Psychology*, 89, 294-310.

- Markus, H.R., Uchida, Y., Omoregie, H., Townsend, S.S.M., & Kitayama, S. (2006) Models of agency in Japanese and American contexts. *Psychological Science, 17*, 103-112.
- Kitayama, S., Ishii, K., Imada, T., Takemura, K., & Ramaswamy, J. (2006). Voluntary settlement and the spirit of independence: Evidence from Japan's "Northern Frontier". *Journal of Personality and Social Psychology, 91*, 369-384.
- Kitayama, S., Mesquita, B., & Karasawa, M. (2006). Cultural affordances and emotional experience: Socially engaging and disengaging emotions in Japan and the United States. *Journal of Personality and Social Psychology, 91*, 890-903.
- Kitayama, S. & Park, H. (2007). Cultural shaping of emotion and well-being: How does it work? *Social and Personality Psychology Compass, 1*, 202-222.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Different meta-analyses yield different conclusions: A comment on Sedikides, Gaertner, & Vevea. *Asian Journal of Social Psychology, 10*, 49-58.
- Heine, S. J., Kitayama, S., & Hamamura, T. (2007). Which studies test whether self-enhancement is pancultural? Reply to Sedikides, Gaertner, and Vevea, 2007. *Asian Journal of Social Psychology, 10*, 298-300.
- Duffy, S., & Kitayama, S. (2007). Mnemonic context effect in two cultures: Attention to memory representations? *Cognitive Science, 31*, 1-12.
- Ishii, K., & Kitayama, S. (2007). Holistic attention to context in Japan: A test with non-student adults. *Japanese Journal of Social Psychology, 23*, 181-186.
- Uchida, Y., Kitayama, S., Mesquita, B., Reyes, J., & Morling, B. (2008). Is perceived emotional support beneficial?: Well-being and health in independent and interdependent cultures. *Personality and Social Psychology Bulletin, 34*, 741-754.
- Uskul, A. K., Kitayama, S., & Nisbett, R. E. (2008). Eco-cultural basis of cognition: Farmers and fishermen are more holistic than herders. *Proceedings of the National Academy of Science, 105*, 8552-8556.
- Varnum, M.E.W., Grossmann, I., Katunar, D., Nisbett, R.E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture, 8*, 321-333.
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- Tompson, S. H., Huff, S. T., Yoon, C., King, A., Liberzon, I., & Kitayama, S. (2018). The dopamine D4 receptor gene (DRD4) modulates cultural variation in emotional experience. *Culture and Brain*, 65(3), 1157. <http://doi.org/10.1007/s40167-018-0063-5>
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- Park, J., Kitayama, S., Miyamoto, Y., & Coe, C. L. (2019). Feeling bad is not always unhealthy: Culture moderates the link between negative affect and diurnal cortisol profiles. *Emotion*. <https://doi.org/10.1037/emo0000605>
- Yu, Q., & Kitayama, S. (2019). Does facial action modulate neural responses of emotion? An examination with the late positive potential (LPP). *Emotion*. <https://doi.org/10.1037/emo0000717>
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- Na, J., Grossmann, I., Varnum, M. E. W., Karasawa, M., Cho, Y., Kitayama, S., & Nisbett, R. E. (2019). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. *Journal of Personality*, jopy.12536. <https://doi.org/10.1111/jopy.12536>
- Kitayama, S., Berg, M., & Chopik, W. (2020). Culture and wellbeing in late adulthood: Theory and evidence. *American Psychologist*, 75 (4), 567-576.
- Kitayama, S., Yu, Q., King, A., Yoon, C., & Liberzon, I. (2020). The Gray Matter Volume of the Temporoparietal Junction Varies Across Cultures: Is it Moderated by the Dopamine D4 Receptor Gene? *Social Cognitive and Affective Neuroscience*.
- Salvador, C. E., Mu, Y., Gelfand, M. J., & Kitayama, S. (2020). When Norm Violations Are Spontaneously Detected: An Electrocortical Investigation. *Social Cognitive and Affective Neuroscience*.
- Van Bavel, J. J., Baicker, K., Boggio, P. S., Capraro, V., Cichocka, A., Cikara, M., Crockett, M. J., Crum, A. J., Douglas, K. M., Druckman, J. N., Drury, J., Dube, O., Ellemers, N., Finkel, E. J., Fowler, J. H., Gelfand, M., Han, S., Haslam, S. A., Jetten, J., ... Willer, R. (2020). Using social and behavioural science to support COVID-19 pandemic response. *Nature Human Behaviour*. <https://doi.org/10.1038/s41562-020-0884-z>
- Kitayama, S., & Park, J. (in press). Is conscientiousness always associated with better health? A US-Japan cross-cultural examination of biological health risk. *Personality and Social Psychology Bulletin*.

### Other Articles

- Markus, H., & Kitayama, S. (1992). The what, why, and how of cultural psychology: A review of Shweder's Thinking through cultures. *Psychological Inquiry*, 3, 357-364.
- Kitayama, S. (1992). Individualism and collectivism as social representation. Review of Cross-Cultural Perspectives: Nebraska Symposium on Motivation, 1989. *Contemporary Psychology*, 37, 1322-1324.
- Kitayama, S. (1998). Review of "Unmasking Japan: Myths and realities about the emotions of the Japanese" by David Matsumoto. *Journal of Japanese Studies*, 24, 436-442.
- Kitayama, S. (2004). Toward globalization of psychology: A reflection on the Kyoto-Michigan collaboration in psychology. *International Institute Journal*.
- Kitayama, S. (2006). A cultural psychology of self-defense. Article published in the *Center for Japanese Studies Newsletter*.

### Research Grants

August 1988, Research funds from the Dean's Office, University of Oregon

August 1990, National Science Foundation grant for the project on culture and self (with Hazel Markus)

March 1991, Funds from Institute for Social Research, University of Michigan. Symposium: Japanese perspectives to self and social behavior (Markus, H., & Kitayama).

January 1992, American Psychological Association for the International conference on culture and emotion (Kitayama & Markus)

January 1993, National Institute of Mental Health grant for the project on "Emotional regulation of social cognition."

November, 1993, National Science Foundation grant (BCS-9316749) for the project on "Earthquake hazard response in the United States and Japan: A cross-cultural survey." (with Risa Palm)

January, 1994, Research grant from the Nakayama foundation for arts and sciences for the project on "Play, culture, and mental health".

March, 1995, National Science Foundation grant (supplement) for the project on "Earthquake hazard response in the United States and Japan: A cross-cultural survey." (with Risa Palm)

1992-2003: 9 grants from the Ministry of Education, Japan, on culture and self.

June, 2001 – December 31, 2006, National Science Foundation  
Co-PIs: Hazel Markus & Shinobu Kitayama  
"Sociocultural models of agency: Implications for motivation, choice, and well-being"  
\$350,000

September 2005  
Center for Japanese Studies Faculty grant  
Title: Cultural variation in attention  
Principal Investigator: Shinobu Kitayama  
\$25,000

2006  
Office of Vice-President of Research, University of Michigan  
Title: Aging and Holistic Cognition: A Pilot Study  
Principal investigator: Shinobu Kitayama  
Amount: \$15,000

2007  
National Institute of Aging  
Title: Midlife in Japan  
Principal Investigators: Carol Ryff, Shinobu Kitayama and Hazel Markus  
Amount: \$440,000 (in the Michigan subcontract for 5 years)

National Science Foundation (BCS 0717982)  
Title: Independence, interdependence, and analytic vs. holistic cognition  
Principal Investigators: Richard E. Nisbett and Shinobu Kitayama

Amount: \$419,599 (for 3 years)

Center for Japanese Studies Faculty grant

Title: Cultural variation in attention

Principal Investigator: Shinobu Kitayama

Amount: \$15,000

Center for Chinese Studies grant

Title: Psychological consequences of modernization and settlement in the contemporary China:  
Explicit beliefs and implicit tendencies.

Principal Investigator: Shinobu Kitayama

Amount: \$10,000

National Institute of Aging

Title: Aging, Social Interdependence, and Wisdom in the U.S. and Japan

Principal Investigators: Richard E. Nisbett and Shinobu Kitayama

Amount: \$440,000 (for 3 years)

2009

Office of Vice-President for Research (University of Michigan)

Title: Genetic influences in cultural acquisition

Principal investigator: Shinobu Kitayama

Amount: \$38,800

2010

Office of Vice-President for Research (University of Michigan)

Title: Social Science Annual Institute on Cultural Neuroscience

Principal investigator: Shinobu Kitayama

Amount: \$40,000

2012

National Institute of Health

Title: Development of International Consortium of Cultural Neuroscience

PIs: Joan Chiao (Northwestern University) and Shinobu Kitayama

Amount: \$100,000

2012

Title: Aging, Social Interdependence, and Wisdom in the U.S. and Japan. National Science Foundation.

PIs: Richard Nisbett and Shinobu Kitayama

Amount: \$512,000 (not funded)

2012

Title: Self-centric motivation: Culture, correlates, and consequences.

Principal Investigator: Shinobu Kitayama

Amount: \$414,000 (for 3 years)

National Science Foundation (not funded)

2012

Title: Multi-disciplinary research program on immigrant acculturation and health

PIs: Shinobu Kitayama and Carolyn Yoon  
Amount: \$448,016  
National Institute of Health (Not funded)

2013

Title: Neurocultural mechanisms of choice justification: A cross-cultural imaging genetics study  
PI: Shinobu Kitayama (SES 1325881)  
Amount: \$392,732  
National Science Foundation (funded)

2014

Title: The strength of social norms across cultures: Implications for intercultural conflict and cooperation. Co-PI. Department of Defense.  
Amount: \$353,064.00

Title: Medlife health in Japan (MIDJA) and the US (MIDUS). Co-PI. National Institute of Aging  
Amount: \$516,931.00 (funded)

2019

Title: Globalizing Cultural Psychology: Varieties of Interdependence Across Four Regions of the World. PI. National Science Foundation  
Amount: \$ 452,333 (funded)

#### Invited Professional Presentations

1999

Keynote address, Conference on "Emerging issues in psychology." Osmania University, India.  
A symposium on "Dialectics of the relationship between culture and psychological processes",  
Greek Psychological Association meeting. Cyprus.

2000

Invited colloquium, The University of Michigan  
Invited colloquium, The University of Chicago  
Invited colloquium, The Ohio State University.  
Invited address, International Society of Social and Behavioral Development. Beijing, China.  
Invited address, International Congress of Psychology, Stockholm, Sweden.

2001

Invited colloquium. The Universities of Illinois, Urbana-Champaign  
Invited colloquium, The University of Michigan  
Invited colloquium, The University of Maryland  
Invited colloquium, The University of Chicago  
Speaker at the New Look on Race conference, Stanford.

2003

Keynote address. International Association of Cross-Cultural Psychology (July, Budapest)

2004

Keynote address. International Association of Cross-cultural Psychology (Xian, China), August 2004.

2005

Keynote address. Cultural Psychology Preconference meeting for the Society for Personality and Social Psychology annual conference, New Orleans, January 2005.

Invited Colloquium, Osnabruek University, Germany, August, 2005.

Invited Colloquium, University of Hamburg, Germany, August, 2005.

Keynote address. International conference on work stress. Okayama, Japan. August 2005.

Invited Colloquium, Department of Biology, Binghamton University, September 2005.

Johnson Memorial Lecture, Department of Psychology, Macalester College, September 29, 2005

Invited colloquium, Department of Anthropology, UCLA, November, 2005

2006

Invited speaker: Self preconference. Society for Personality and Social Psychology Conference, January, 2006.

Invited speaker: Culture preconference. Society for Personality and Social Psychology Conference, January, 2006.

Invited speaker: Symposium on top-down processing in basic perception. Society for Personality and Social Psychology Conference, January, 2006.

Invited colloquium, Department of Psychology, Boston College, April 2006

Invited colloquium, Department of Psychology, Colby College, May 2006.

Invited speaker, LIFE meeting, Max Plank, Berlin, May 2006.

Invited colloquium, Instituto Superior de Psicologia Aplicada, Lisbon, Portugal.

Keynote address. International Conference on Dialogical Self, Braga, Portugal, June, 2006.

Invited colloquium, Nagoya University, Japan, June, 2006.

Invited colloquium, Kanazawa University, Japan, June, 2006.

Yukawa-Tomonaga Memorial Lecture. Kyoto University, June, 2006.

Keynote address. International Congress of Applied Psychology (Greece), July 2006.

Invites speaker: Symposium on "Conceptual issues on independence and interdependence". International Congress of Applied Psychology (Greece), July 2006.

Invites speaker: Symposium on "Culture and well-being". International Congress of Applied Psychology (Greece), July 2006.

Invited colloquium, Bogazici University, Istanbul, Turkey, July 2006.

Invited speaker: Symposium on Evolutionary perspective to social behavior, Tokyo, Japan, September, 2006.

Invited speaker: Workshop on higher education in Japan. Japanese Ministry of Science and Education. Tokyo, Japan. September, 2006.

Invited speaker: Symposium on optimal functioning. University of Georgia, November, 2006.

Invited colloquium, Department of Psychology, Stanford University.

Invited colloquium, Department of Psychology, University of California – Berkeley.

2007

Invited colloquium, Department of Psychology, Cornell University. February, 2007.

Invited colloquium, Department of Psychology, Washington University. February, 2007.

Keynote speaker, An annual meeting of the Japanese Society for Hygiene, Osaka, Japan,

March, 2007.

Invited colloquium, Committee on Human Development, University of Chicago. April, 2007.

Invited speaker, Cross-Cutting APS symposium on Cognition and Culture, American Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited speaker, Symposium on "Dissonance turns 50: The relationship between the self, the social group, and future research", American Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited discussant, Symposium on "The bi-cultural mind: Individual differences, dynamics, and consequences." American Psychological Society Meeting, Washington DC, May 24-26, 2007.

Invited colloquium, Department of public health, Osaka University Medical School, June, 2007.

Invited colloquium, Department of Psychology, Beijing Normal University, July, 2007.

Invited colloquium, Department of Psychology, Peking University, July, 2007.

Invited colloquium, Department of Psychology, University Maryland, October, 2007.

2008

Invited speaker, Cultural psychology preconference, The annual meeting of the society for personality and social psychology, February, 2008.

Invited speaker, Symposium on culture and friendship, The annual meeting of the society for personality and social psychology, February, 2008.

Invited colloquium, Department of Psychology, University of Wisconsin, April, 2008.

Keynote speaker at the Inauguration ceremony of the Center for Psychology, Kyoto University, July 2007.

Keynote speaker, The annual meeting of the International Association of Cross-Cultural Psychology, Bremen, Germany, July, 2008.

2009

Keynote address, The 2<sup>nd</sup> International Workshop on Intercultural Collaboration. Stanford University, February, 2009.

Invited colloquium, Department of Psychology, University California –Santa Cruz, April, 2009.

Invited colloquium, Brain and Creativity Institute, University Southern California, April, 2009.

Invited colloquium, Department of Psychology, University California –Santa Barbara, May, 2009.

Keynote address, The 7<sup>th</sup> convention of the Japanese cognitive science society, Tokyo, Japan, July, 2009.

Invited presentation, "Cognitive Specializations of Nomadic Pastoralists" (October 28-30, 2009, Max Planck Institute for Social Anthropology, Halle/Saale, Germany).

Invited colloquium, Department of Psychology, Queen's University, October, 2009.

Invited colloquium, Department of Psychology, Northwestern University, November, 2009.

Distinguished Lecture, Queen's University, Canada, 2009.

2010

Invited colloquium, Department of Psychology, Princeton University, February, 2010.

Keynote address. The 2010 Conference of the Society of Australasian Social Psychologists, Perth, Australia, April, 2010.

Invited colloquium, Department of Psychology, Universite Blaise Pascal, France.

Invited colloquium, Department of Psychology, University of Poitiers, France.

Invited colloquium, Department of Psychology, University of Bordeaux, France

Invited colloquium, Ecole Normale Supérieure, France

Invited colloquium, Organizational Behavior, INSEAD, France

Invited colloquium, Department of Psychology, Descartes University, France

2011

Invited presentation. Symposium on cultural neuroscience. The Social Affective Neuroscience meeting, October, 2011, Chicago.

Invited lecture series on cultural neuroscience, Department of Psychology, Stanford, May 2011.

Keynote address, Association of Psychological Science annual conference, Washington DC, May, 2011

Invited address, 2<sup>nd</sup> World Congress of Positive Psychology, Philadelphia, July.

Invited presentation. Symposium on cultural neuroscience. The meeting of the Society of Experimental Social Psychology, Washington DC, October.

Invited colloquium. Department of Psychology, University of Western Ontario. November 2011.

2012

Invited colloquium, Department of Psychology, Brandeis University. March, 2012.

Invited colloquium, Department of Psychology, University of Cologne, May, 2012.

Keynote address, XXX International Congress of Psychology, August, 2012.

Keynote address, German Cognitive Science Society meeting, August, 2012.

2013

Invited colloquium, Department of Psychology, University of Wisconsin, Madison, February, 2013.

Invited presentation, Sydney symposium on social psychology, March, 2013.

Invited presentation, Invited symposium on biological basis of social behavior, Association of Psychological Science, May 2013.

Keynote address, Frontiers of Ecological Psychology, Colorado State University.

Invited presentation, Symposium on social genomics, Society for Experimental Social Psychology meeting, Berkeley, September, 2013.

Invited presentation, Symposium on cultural neuroscience, Society for Experimental Social Psychology meeting, Berkeley, September, 2013.

Invited presentation, Symposium on epistemic norm, University of Neuchatel (Switzerland), October, 2013.

Invited colloquium, Ohio State University, November 2013.

2014

Keynote address, Culture-sensitive health communication. Erfurt, Germany (May 22<sup>nd</sup>-24<sup>th</sup>, 2014).

Keynote address, The 6<sup>th</sup> international conference on cognitive science, Kalilningrad, Russia (June 23-27, 2014)

Keynote address, The 5<sup>th</sup> Symposium on Brain and Mind Research in the Asia-Pacific - Brain and Mind in Social Contexts (August 28-30, Peking University)

2015

Invited presentation, The self preconference, Society of Personality and Social Psychology meeting, Long Beach, California (February, 2015).

Invited presentations, The cultural evolution meeting, University of Maryland (March, 2015).

Invited presentation, Methodological approaches to measure culture. National Institute of Health (March 2015).



Invited presentation, Philosophy meets cultural diversity conference, University of Pittsburg (March, 2015).

Invited colloquium, Kyoto University, Kyoto, Japan (March, 2015).

Invited presentation, Research Center for Group Dynamics seminar, University of Michigan (April, 2015).

Invited presentation, Cologne social cognition meeting: Relativity in social cognition. University of Cologne, Germany (July, 2015).

Invited presentation, Diversity of social cognition workshop, University of Cologne, Germany (July, 2015).

Invited colloquium, Department of Psychology, Souka University, Japan (July, 2015).

Invited presentation, Workshop on new perspectives on human values and implications for conservation of in an era of a rapid environmental change. Montpellier, France (August, 2015).

Invited presentation, Workshop on dynamic social psychology, Department of Psychology, University of Warsaw (September, 2015).

Invited address. Japanese Psychological Association annual meeting, Nagoya, Japan (September, 2015).

Invited colloquium. Decision consortium, University of Michigan (October, 2015).

Invited colloquium. Department of Psychology, New York University (November, 2015).

Invited colloquium. Graduate School of Policy and Management, Doshisha University (December, 2015).

## 2016

Invited colloquium. Cultural psychology collaborator, Stanford University (February, 2016).

Invited colloquium. Affective Science seminar, Stanford University (February, 2016).

Invited colloquium. Social Psychology laboratory, Stanford University (March, 2016).

Invited colloquium. Department of Psychology, University of California – Berkeley (March, 2016).

Invited colloquium. Kyoto University, Kyoto, Japan (March, 2016).

Invited colloquium. Department of Psychology, Hebrew University of Jerusalem, Israel (April, 2016).

Keynote address. The inauguration conference, The Asian sphere: Trans-cultural flows. An inter-university graduate program. The Hebrew University of Jerusalem and the University of Haifa, Haifa, Israel (April, 2016).

Keynote address. The 31<sup>st</sup> International Congress of Psychology, Yokohama, Japan (July, 2016).

Invited workshop on cultural neuroscience. The 23<sup>rd</sup> meeting of the International Association of Cross-cultural Psychology (July, 2016).

Invited address. The 25<sup>th</sup> year anniversary of the Markus & Kitayama article on culture and the self. The 23<sup>rd</sup> meeting of the International Association of Cross-cultural Psychology (July, 2016).

Keynote address. The 55<sup>th</sup> Convention of the Taiwanese Psychological Association, Tainan, Taiwan (October, 2016).

## 2017

Invited colloquium. Department of Psychology, University of South Florida (February, 2017).

Invited lecture, Department of Psychology, Princeton University (Ma7, 2017)

Invited lecture at a workshop on “Understanding the brain social context”, McGill University (June, 2017)

Invited lecture at the Canadian Institute for Advanced Research meeting, Kansas City (June,

2017)

- Invited lecture at the Cologne social cognition meeting (July 2017)
- Invited lecture at the National Academy of Science workshop on “Psychological and behavioural diversity” at the University of California, Irvine (September, 2017)
- Invited colloquia, Nanyang Business School, Singapore (September, 2017)
- Invited colloquium, Columbia Business School, Columbia University (October, 2017)
- Invited colloquium, William James Institute, Lisbon, Portugal (November, 2017)
- Invited lecture, University of Michigan Bicentennial Symposium (November, 2017)

2018

- Collegiate Professor Lecture, University of Michigan (March, 2018)
- Keynote address, Midwestern Psychological association (April, 2018)
- Keynote address, The negotiation conference, Northwestern University (April, 2018)
- Invited colloquium, University of Limerick, Ireland (April, 2018)
- Invited lecture, McGill Summer School on Cultural Psychiatry (August, 2018)
- Invited lecture, Conference on adult development, Clark University (October, 2018)
- Invited colloquium, McMaster University (November, 2018)
- Invited lecture, Consciousness, Max Planck Institute, Berlin (December, 2018)

2019

- The 2019 Annual Distinguished Lecture, Department of Psychology, Michigan State University (April, 2019)
- Invited lecture, Sage Forum, University of California, Santa Barbara (April, 2019)
- Keynote address, The Asian Association of Social Psychology, Taipei, Taiwan (July, 2019).
- Invited colloquium, Jacobs University, Bremen, Germany (July, 2019)
- Invited colloquium, University of Leuven, Belgium (August, 2019)
- Invited colloquium, City University of New York (October, 2019)
- The Annual Richey Lecture, Saint Louis University (October, 2019)
- Keynote address, The 1st International Conference on Cultural psychology, Tsinghua University, Beijing, China (November, 2019).
- Invited colloquium, Columbia University (November, 2019)

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